



# Manufacturing Application

Powered by Bigsun Technologies Pvt Ltd

Simple  
Efficient  
Affordable



BORN TO RUN

# About Us

- Founded in 2009, 16 + years of experience
- Head quartered in Navi Mumbai, India
- Serving more than 150+ clients
- Over 60+ successful product innovations
- Experience of more than 10+ industries
- 20+ SME on board for more than 10 years



# Our Manufacturing System ( One Platform)

- Sales Order (B2B)
- Distributor Orders (B2B)
- Retailer Orders (B2C)
- Schemes and Settlement
- Online Orders (B2C)
- Modern Trade Orders
- Fill Rate Tracking
- Credit Control
- Sales Intelligence Dashboard
- Performance Dashboards
- CRM for Sales Team
- Retail Outlet Planning
- Warehouse/Depot Management
- Purchase Orders
- Logistics Planning
- Production Planning
- Financial Accounting
- Organization Snapshot
- Direct and Indirect taxes
- Claims Management
- HR & Payroll Management
- Global Reporting
- Audit Trail
- Batch Traceability
- Multi-Currency
- Asset Tracking



# Key Objectives for Manufacturing Players



Strengthen the brands

Increase sales revenue, market reach and consumer mind-share

Visibility of stock across multiple stock points and mfg units

Improve internal processes and systems

Acesss to real time data at any point of time

Logistics management

# Why Change?

**Inaccurate Forecasts** : Forecasting capability and lack of tools

**Lost Sales** : As a result of delivery performance challenges

**Quality issues** : Expiry / Leakage / Damage / Consistency

Demand management of shelf life products.

**Inability to cater to fluctuation in demand**

Low response time for key SKUs.

No key account concept leads to **Customer Dissatisfaction**



# Why Change?

Lack of integrated system across functions to make data available on line for decision making.

**Require clear definition of roles and responsibilities with** measurements.

Inter depot transfers, logistics, high inventory & returns all add up to a high delivery cost.

**Realistic targets** not available.

**Modern Trade & Ecommerce presents** a whole new set of challenges



# We are enablers of adaptive networks



## Manage Variability

Ability to respond in real time

## Manage Velocity

Ability to plan & execute in real time

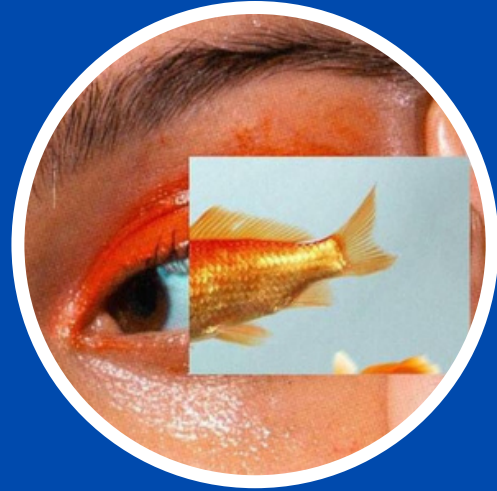
## Manage Visibility

Ability to sense in real time

Changing customer demands and supply chain capabilities

Degree of Adaptiveness

Value Efficiency



# Benefits

## Qualitative benefits

Discipline

Consensus Planning

Planning cycle is reduced

Stock Visibility

Efficient distribution

Online Reporting

## Quantitative benefits

**Delivery Performance** : Secondary Sales – Plan v/s Actual

**Forecast Accuracy** : Forecast Accuracy Reporting

**Service Level** : Distributor Stock-Out Monitoring

**Inventory Norm** : Norms v/s Actual

# Key measurable benefits

- Reduced Distributor stockouts
- Reduced Depot stockouts
- Average inventory reduced by number of days
- Supply chain costs reduction
- Improved Forecast accuracy



# Accreditation



|                        |                                                                               |
|------------------------|-------------------------------------------------------------------------------|
| ISO / IEC 27001 : 2013 | Information Security Management System                                        |
| HIPAA Act 1996 USA     | Health Insurance Portability and Assurance Management System                  |
| ISO 13485 : 2016       | Quality Management System for Medical Devices                                 |
| IEC 62304 : 2006       | Medical Device software – Software Life Cycle Processes & Software Validation |
| ISO 20000 : 2018       | Information Technology Service Management System                              |
| ISO 22301 : 2019       | Business Continuity Management System                                         |
| cmmi : LEVEL 3         | Capability Maturity Model DEV / 3 – Compliant                                 |
| SSAE 18 SOC I Type II  | SSAE 18 SOC I Type II Compliant                                               |



# Stay in touch

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